

# NEW BUSINESS GROUP APPLICATION

ATTN: SALES DEPARTMENT  
465 MEDFORD STREET  
BOSTON, MA 02129  
TEL: 1-800-451-1249  
FAX: (617) 886-1129  
www.deltamass.com

To ensure fast processing of your application, please complete the below information in its entirety. The purpose of this form is to confirm the level of dental benefits, rates and billing information for your organization. Acceptance of your application is subject to Delta Dental Plan's Underwriting approval.

<b>GROUP INFORMATION</b>	Account Name: _____	Tax ID #: _____
	Address: _____	Previous Carrier: _____
	City: _____	State: _____ Zip: _____
	Phone: ( ) _____	Fax: ( ) _____
	HR Director: _____	E-mail address: _____
	Day-to-Day Contact _____	E-mail address: _____
	Billing Contact _____	E-mail address: _____

<b>COVERAGE</b>	Coverage period: From: / / To: / /	<b>DENTAL PLAN</b>	<input type="checkbox"/> DeltaPremier	<input type="checkbox"/> DeltaPreferred Option USA
	Term of Agreement : <input type="checkbox"/> One Year <input type="checkbox"/> Two Years <input type="checkbox"/> Other _____		<input type="checkbox"/> DeltaPremier USA	<input type="checkbox"/> DeltaPreferred Option USA Plus
			<input type="checkbox"/> Premier Voluntary	<input type="checkbox"/> Preferred Voluntary
			<input type="checkbox"/> DeltaCare (1) (2) (3)	<input type="checkbox"/> Value Plan
			<input type="checkbox"/> DeltaCare USA (1) (2) (3)	

<b>PLAN DESIGN</b>	<b>PLAN DESIGN</b>		<b>DEDUCTIBLES</b>		<b>PARTICIPATION VERIFICATION</b>
	<b>STANDARD PLAN</b>	<b>OTHER</b>	<b>STANDARD</b>	<b>OTHER</b>	
	Type I <input type="checkbox"/> 100%	<input type="checkbox"/> %	<input type="checkbox"/> None	<input type="checkbox"/> \$ _____	
Type II <input type="checkbox"/> 80%	<input type="checkbox"/> %	<input type="checkbox"/> \$25/\$75	<input type="checkbox"/> \$ _____	Total number of employees: _____	
Type III <input type="checkbox"/> 50%	<input type="checkbox"/> %	<input type="checkbox"/> \$50/\$150	<input type="checkbox"/> \$ _____	Number of employees eligible for dental benefits: _____	
Annual Max: <input type="checkbox"/> \$1,000				Number of employees you are enrolling in the plan: _____	
<input type="checkbox"/> \$1,500				Number of employees waiving benefits due to coverage through a spouse or another reason: _____ (a letter or proof of waiver may be required)	
<input type="checkbox"/> \$ _____					
<b>RIDERS</b>	<b>STANDARD PLAN</b>	<b>OTHER</b>			
	Children to Age: <input type="checkbox"/> 19	<input type="checkbox"/> _____			
	Students to Age: <input type="checkbox"/> 23	<input type="checkbox"/> _____			
	Ortho to Age: <input type="checkbox"/> 19	<input type="checkbox"/> To any age			
	<input type="checkbox"/> Ortho LTM _____				

<b>RATE &amp; SUBSCRIBER COUNT</b>		<b>PREMIUM RATES</b>	<b>SUBSCRIBER COUNT</b>	<b>TOTAL</b>	<b>COMPANY CONTRIBUTION</b>
	Individual	\$ _____ x	_____	= _____	
	Employee +1	\$ _____ x	_____	= _____	
	Family	\$ _____ x	_____	= _____	
	<b>Total</b>	*****	_____	\$ _____	

Your first month's premium should = this total

Company Contribution Must = 50%

<b>BILLING OPTIONS</b>	<input type="checkbox"/> FULLY-INSURED	<input type="checkbox"/> SELF-INSURED	<b>ENROLLMENT</b>
	First month's \$ _____ premium due w/ application	<input type="checkbox"/> Administrative Rate _____ % <input type="checkbox"/> Per subscriber per month rate \$ _____ Deposit due w/ application \$ _____	

**BROKER INFORMATION (IF APPLICABLE)**

Contact Name: \_\_\_\_\_  
Firm: \_\_\_\_\_  
Address: \_\_\_\_\_  
City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
Phone: ( ) \_\_\_\_\_  
Signature: \_\_\_\_\_

I HEREBY APPLY FOR THE DELTA DENTAL PLAN OF MASSACHUSETTS PLAN AS OUTLINED ABOVE AND I DESIGNATE THE BROKER NAMED ON THIS FORM (IF APPLICABLE) HEREON TO ACT ON OUR ORGANIZATION'S BEHALF.

COMPANY REPRESENTATIVE SIGNATURE: \_\_\_\_\_  
TITLE: \_\_\_\_\_ DATE: \_\_\_\_\_

**DELTA DENTAL PLAN INTERNAL USE ONLY**

UNDERWRITING APPROVAL: \_\_\_\_\_ GROUP NUMBER ASSIGNED: \_\_\_\_\_ - \_\_\_\_\_ ADDITIONAL SUB-LOCATIONS: \_\_\_\_\_, \_\_\_\_\_, \_\_\_\_\_